



Typical Client Results

Mergers, Acquisitions & Turnarounds

- Developed and facilitated the implementation of a shared services transition plan and a branch operations integration plan at Transtar Metals to support the company sale and subsequent integration of the businesses.
- Successfully transitioned the culture of branch operations at Transtar Metals to one focused on process discipline and metric tracking in preparation for a new system implementation.
- Collaborated with Eureka Aerospace executives to develop a business plan and strategy to gain investor interest to finance and grow their business.
- Worked with executives of PPI to transition and start up the supply chain functions for their new spin-off company with seamless customer service and operational effectiveness.
- Worked with ATNV Apparel Group, Inc. to start up their apparel business from a logistics standpoint, coordinating the delivery and short-term warehousing of outsourced manufactured goods from Korea to the U.S.
- Integrated three separate businesses into one, resulting in the successful consolidation to 1 order, 1 shipment and 1 invoice while integration project manager at Paper-Pak Products, Inc.
- Led the successful integration of two, divergent cultures by teaming people in a way that leveraged strengths and by merging the best of both cultures while VP of Operations at PaperPak.
- Achieved two site turnarounds within 2 years, bringing metrics to a baseline standard (saving over \$2M) and maintaining and improving safety, quality, service, appearance and people while VP of Operations at PaperPak.
- As part of the Executive team at PaperPak, completed a turnaround that took the company from near bankruptcy and declining sales to stability, followed by rapid sales growth.