



## The Best “100” Profit through People™ Newsletter Tips

(Inclusive of tips from *Eagle Eye Strategic Focus*, *The Strongest Link in Your Supply Chain*, the *Systems Pragmatist* & *Profit through People* brands).

Use these tips, best practices and strategies to give you and your team ideas for elevating business performance:

1. [What is profit through people?](#)
2. [Those who continually learn will leapfrog the competition](#)
3. [What is the difference between an exceptional leader and the rest?](#)
4. [6 Strategies to become organized](#)
5. [Those who follow-up will always outshine their counterparts](#)
6. [Do you have to deal with difficult people? 6 tips for success](#)
7. [Training is key IF success is on the agenda. 5 tips to be effective](#)
8. [Which should you choose – million dollar idea or people?](#)
9. [What will motivate your team?](#)
10. [Are you interested in achieving work-life balance? 5 tips for success](#)
11. [Do you make your goals meaningful? 3 keys to success](#)
12. [5 essentials to retaining top talent](#)
13. [What really works in pay-for-performance systems?](#)
14. [What do you consider your #1 asset? It better be your employees!](#)
15. [What lessons can you learn from your worst leaders?](#)
16. [How do you develop a competitive edge with talent?](#)
17. [5 tips for conducting effective performance reviews](#)
18. [How do we overcome obstacles?](#)
19. [The hidden benefit of observation](#)
20. [What does it take to have a real team?](#)
21. [3 strategies to leverage the power of relationships](#)
22. [Almost 80% of manufacturers are experiencing a skills gap](#)
23. [Why are communications so difficult? Consider 3 factors](#)



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## The Best “100” Profit through People™ Newsletter Strategies (cont.)

24. [Presence trumps talent upfront – what should you do?](#)
25. [What is a systems pragmatist?](#)
26. [Throw out complex timelines to achieve success](#)
27. [3 ways to accelerate project results](#)
28. [Does project planning contribute to the success of strategy deployment?](#)
29. [Uncover 5 hidden opportunities for process improvement](#)
30. [Lean is uncommon common sense – 5 tenets to drive results](#)
31. [How do you turn data into dollars?](#)
32. [Do you consider I.T. or ERP experts as strategic partners? You should!](#)
33. [What are the 7 hot ERP system trends?](#)
34. [In today's complex world, simplicity will win the race](#)
35. [How can you leverage the often overlooked value of processes?](#)
36. [80% of ERP implementations fall short. Who are the stars?](#)
37. [It's never too soon to think about system and process design](#)
38. [Do you deliver projects on-time, on budget and on-results?](#)
39. [5 strategies to improve processes](#)
40. [How do you ensure success with your system upgrade?](#)
41. [What are the top lessons learned from ERP failure?](#)
42. [What is lean I.T.? 5 tips for success](#)
43. [Can you prevent ERP implementation chaos?](#)
44. [How do you leverage your ERP system for bottom-line results?](#)
45. [5 tips to make sure you select the right ERP software](#)
46. [What do successful ERP implementations have in common?](#)
47. [Should you prioritize data integrity? Only if you want to succeed](#)
48. [5 pitfalls to ERP selection](#)
49. [What is the secret ingredient to project success?](#)
50. [What are 6 “don'ts” to program management success?](#)
51. [Are you an overloaded project manager? 8 simple tips to succeed](#)



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## The Best “100” Profit through People™ Newsletter Strategies (cont.)

52. [Why become the strongest link in your supply chain?](#)
53. [6 considerations to develop an effective production schedule](#)
54. [To elevate business performance, start with your customer](#)
55. [What is the Amazon effect? 6 tips to create customer loyalty](#)
56. [What are the benefits of SIOP/ S&OP?](#)
57. [What are the top 5 supply chain trends?](#)
58. [5 reasons we should be concerned about managing supply chain risk](#)
59. [5 ways to collaborate for success in your supply chain](#)
60. [To succeed in the new normal, e-commerce is no longer an option!](#)
61. [Is outsourcing dead?](#)
62. [5 reasons sales & operations planning \(SIOP\) will deliver results](#)
63. [The resurgence of manufacturing: how you can have an effect](#)
64. [What are 5 ways to collaborate effectively with your supply chain?](#)
65. [What are the 3 critical elements to supply chain strategy?](#)
66. [What are 5 keys to improving operational efficiency?](#)
67. [What are the top 5 emerging supply chain trends?](#)
68. [8 don'ts in leveraging social networks successfully](#)
69. [5 keys to take into consideration with capacity planning](#)
70. [Inventory accuracy is fundamental to operational excellence](#)
71. [What are the top 3 causes of poor inventory management?](#)
72. [How can you gain a competitive edge with SIOP/ S&OP?](#)
73. [What are the latest supply chain trends for manufacturers?](#)
74. [How do you get your inventory system to work for you?](#)
75. [What are 5 ways to bring sustainability to your company?](#)
76. [How do you create a customer service edge?](#)
77. [How do we accelerate cash flow through supply chain innovations?](#)



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78. [What are the top keys for success in defining and controlling costs?](#)
79. [How can a planner be worth a million dollars?](#)
80. [6 ways to reduce waste for manufacturers](#)
81. [Forecasts are always wrong so why bother?](#)
82. [5 tips to ensure cycle counting success](#)
83. [What are the 4 keys to VMI success?](#)
84. [What are 5 emerging transportation trends?](#)
85. [What is an eagle eye strategic focus?](#)
86. [Strategy doesn't fail in formulation; it fails in execution](#)
87. [If you don't innovate, you'll fail. Learn 3 ways to spur innovation](#)
88. [How do you utilize scorecard to impact your bottom line?](#)
89. [Why are metrics one of the most important tools for any executive?](#)
90. [5 profit drivers in manufacturing companies](#)
91. [What are 4 strategies to be one of the 20% who succeed in execution?](#)
92. [What are 5 core strategic priorities for a manufacturer?](#)
93. [5 tips to navigate organizational change for the better](#)
94. [A top client issue is achieving cross-functional integration](#)
95. [Only 20% of mergers and acquisitions succeed: how integration is key](#)
96. [Have you thoughts about your organizational systems?](#)
97. [How do you spot key trends?](#)
98. [What should you evaluate when prioritizing?](#)
99. [How can you use the rare skill of synthesizing to drive results?](#)
100. [Are you lost in a culture change maze? 4 strategies to navigate](#)



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